



NEWSLETTER

UPCOMING EVENTS

SEP 22

**UCF Real Estate
Conference**
2:30-7 p.m.
The Celeste Hotel

OCT 20-22

**UF/FSU/UCF Real
Estate Academic
Conference**
The Celeste Hotel

NOV 3 or 10

**Real Estate Council
Breakfast**
8-9:30 a.m.
The Citrus Club

NOV 14

**Real Estate Careers
Night**
The EXCHANGE

*To learn more or for news on
events and programs, visit*

**BUSINESS.UCF.EDU/
REALESTATE**

FROM THE INTERIM DIRECTOR



Welcome to a new academic year that finally has some resemblance of normal after almost three years of upheaval. Despite the unrest, we have had some great successes. It seems more and more students are getting interested in real estate as we are starting to see a larger portion of the student population select real estate as their major, as well as increased numbers in class enrollment. This past spring we saw our largest group of students participate in the UCF Case Competition with one of the tightest win margins. I am still not sure how the judges arrived at a winner; all of the projects were great!

We are improving industry connections every semester with increased presentations on campus, student volunteers at industry events, internships, mentorships and more scholarship opportunities. The UCF Real Estate Council is undergoing a reorganization that we hope will reenergize the council and build a better bridge for our students. We hope to have an announcement about this for you at our upcoming UCF Real Estate Conference on Sept. 22 so be sure to join us for an afternoon of information, networking and fun.

Thank you all for supporting the UCF Real Estate program.

See you soon and Go Knights!

Sheila Potts, MSRE, CCIM

Interim Director of the Dr. P. Phillips Institute of Research and Education in Real Estate

UCF REAL ESTATE CONFERENCE COMES TO CAMPUS

There are still a few tables left for the 2022 UCF Real Estate Conference on **Thursday, Sept. 22**, at The Celeste Hotel on UCF main campus. This is our first conference in more than two years. Don't miss a great lineup of speakers who will be talking about Priorities for a Prosperous Central Florida Future. Individual tickets, tables and sponsorships are available. Simply scan the QR code to register now.



JOIN THE COUNCIL

Complete your pledge to join the council to-day and receive a free, limited edition magnet (pictured) so you can show off your UCF Real Estate pride wherever you go. Register at ucffoundation.org/real-estate-council



No. 1 provider of real estate talent in one of the fastest growing cities in the country.

FACULTY SPOTLIGHT

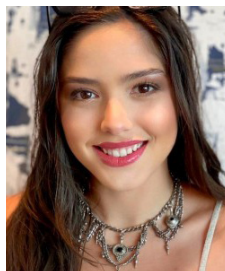


CINDY CAMPBELL

Adjunct of Real Estate Law

Adjunct real estate faculty member Cindy Campbell is a UCF graduate with a Bachelor of Science degree in Legal Studies and specialized certificates in Commercial Transactions and Estates & Property Law. She earned her law degree at Florida A&M University College of Law where she graduated magna cum laude. In addition to teaching at UCF, Campbell is a real estate attorney with Seyfarth Shaw, LLP and her practice includes extensive involvement in all aspects of commercial real estate transactions, including acquisition, development, leasing, and dispositions. She is admitted to practice law in Florida and Washington, D.C. Campbell also serves on the Executive Committee of Commercial Real Estate Women (CREW) Orlando, CREW Network's Industrial Council, Urban Land Institute (ULI) Central Florida's Management Committee, the Boys & Girls Club Joe R. Lee Branch, and on the Advisory Committee for the Hannibal Square Community Land Trust.

STUDENT SPOTLIGHT



ISABELLE GONCALVES

UCF Real Estate Club President

Isabelle Goncalves is the new President of The UCF Real Estate Club, which provides access to internships, mentorships and a weekly speaker series. She is also a licensed realtor in residential sales since 2020. Isabelle plans to graduate in the Summer of 2023 with her bachelor's degree in Real Estate and Legal Studies. "Real Estate is a huge industry where we can find endless opportunities in different roles. Management, sales, finance, development and much more. I like to say this industry has space for everyone with different experiences and skills."

WELCOME PROFESSIONAL MS IN REAL ESTATE CLASS OF '24



The PMSRE '24 cohort comprises 18 students and is the sixth PMSRE cohort since the program's inception in 2011.

Meet the PMSRE Class of '24

- 18 students
- Average Age: 42
- Average GPA: 3.4
- Average Work Experience: 18 years
- 39% female
- 67% U.S. minority
- 22% UCF alumni