



NEWSLETTER

SPRING 2021 EVENTS

Spring Council Event
Date/Location TBD

UCF Real Estate
Conference
Date/Location TBD

To learn more or for news
on events and programs, visit

**BUSINESS.UCF.EDU/
REALESTATE**

FROM THE DIRECTOR



As we move through the 2020 Fall semester, the Dr. P. Phillips School of Real Estate at UCF continues to successfully navigate the impacts of the pandemic. Yes, it has altered much of what and how we do things, but we're moving forward. We are pleased with the quantity and quality of this year's real estate students, including a new cohort of 14 in our re-energized MSRE program, and are offering a full schedule of real estate courses (some in-person, others online). Career coaching programs continue to be an important part of our offerings in preparing our students for successful real estate careers.

In September, Debra Mairs, Wanda Riley and Amy McCook from Commercial Real Estate Women (CREW) Network presented (via Zoom) a great industry overview and career coaching advice to more than 275 students. As far as major programs, we look forward to when we can provide you with information on the next UCF Real Estate Conference. We think this showcase event works best as an "in-person" event and, as a result, are on hold until we can provide a safe environment for all attendees.

We appreciate your support and look forward to staying in touch with you as we travel the road ahead. Any comments and/or questions are welcomed. Thanks.

Sincerely,

Bill Moss, Director

Dr. P. Phillips Institute for Research and Education in Real Estate

PODCAST: IS WORKING FROM HOME REALLY A THING?

As employees continue to work from home, leases are running out and corporate office space is in jeopardy. Managers around the world will have to decide if it is more efficient to keep their offices open, downsize or go entirely remote. Months into this pandemic, the question remains...

is working from home really going to stick?

UCF alumni Yvonne Baker and Nick Poole, Highwoods Properties' Steve Garrity and our own Bill Moss join Dean Paul Jarley to discuss how the commercial real estate industry is handling the move to remote work spaces and whether professionals can truly replicate the "sense of space" that comes with collaborating in person... from home.



>>> PLAY EPISODE

College of Business
UCF

IS THIS REALLY A THING?

A NEW PODCAST FEATURING
PAUL JARLEY, PH.D.

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PROFESSIONAL MASTER OF SCIENCE IN REAL ESTATE

The flagship program of the UCF Dr. P. Phillips School of Real Estate, the Professional Master of Science in Real Estate offers students advanced knowledge and professional skills to prepare students for senior-level positions and entrepreneurial endeavors in the corporate real estate industry and related financial markets.

This 20-month, part-time cohort program is located at UCF Downtown. Visit business.ucf.edu/realestate to apply today or hear from our graduates.

JOIN THE COUNCIL

Complete your pledge to join the council today and receive a free, limited edition magnet (pictured) so you can show off your UCF Real Estate pride wherever you go. Register at ucffoundation.org/real-estate-council



FACULTY SPOTLIGHT



SHEILA POTTS, CCIM

Instructor

*UCF College of Business - Finance
Dr. P. Phillips School of Real Estate*

Sheila Potts, CCIM, is an instructor in the Department of Finance and the Dr. P. Phillips School of Real Estate at UCF. She is also the owner of real estate brokerage Tannath Realty, LLC, and civil engineering firm Tannath Design, Inc., with her husband. She has a bachelor's degree in Management Information Systems and a Professional Master of Science in Real Estate (MSRE) from UCF. The two-time Knight is pursuing her Ph.D. in Business Administration at FAU. "The most rewarding thing about real estate is being able to help people realize dreams and being able to see that in the physical manifestation of the project you were a part of as you drive down the road," says Potts, whose daughter is a senior real estate major at UCF. As an instructor in the real estate program, Potts loves helping to train tomorrow's leaders and sharing her real-world experience and advice. "While you are a student get internships in as many segments of real estate as you can," Potts says. "Find what makes you passionate about what you do."

STUDENT SPOTLIGHT



SOCRATE EXANTUS '00

Student Spotlight

Socrate Exantus is a successful entrepreneur, business owner, Amazon best-selling author and world traveler. Yet his passion for learning - and real estate - continues to grow. Already a licensed real estate broker and instructor, the energetic UCF alum is pursuing his Professional MSRE at UCF. Exantus also plans to pursue a Ph.D. in Business. He is the CEO and owner, along with wife and fellow Knight Cassandra, of All County CFL Property Management, which has four locations in Orlando, Lake Mary, South Florida and Jacksonville and manages more than 2,400 homes. As a real estate asset manager, Exantus works with both real estate institutional investors and property owners to effectively manage their properties from acquisition to their disposition strategies. "After completing the Professional MSRE, I plan to use my experience in real estate and asset management, executive leadership and project management to become a developer," Exantus said, noting he'd also like to teach at the UCF College of Business. He has a degree in Management Information Systems from UCF and holds a master's in Project Management from George Washington University. He continues to give back to UCF serving as a regular speaker at The EXCHANGE in the College of Business and as a board member for the Integrated Business program. In 2019, the college awarded him the Entrepreneurial Award at its 2019 Hall of Fame celebration. He and Cassandra were named Amazon Best Selling Authors for co-authoring the book Find Your Hedgehog and STOP Working.