

J. Jeffrey Gish, Ph.D.

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ACADEMIC APPOINTMENTS

University of Central Florida

College of Business Administration, Department of Management
Assistant Professor of Entrepreneurship

EDUCATION

University of Oregon

Doctor of Philosophy, Management

Washington State University

Master of Engineering and Technology Management
Bachelor of Arts – Magna cum laude – Phi Beta Kappa

PUBLICATIONS

Gunia, B., **Gish, J.**, & Mensmann, M. (in-press) The weary founder: Sleep problems, ADHD-like tendencies, and entrepreneurial intentions. *Entrepreneurship Theory and Practice*, available online ahead of print.

Gish, J., Wagner, D., Grégoire, D., & Barnes, C. (2019) Sleep and entrepreneurs' abilities to imagine and form initial beliefs about new venture ideas. *Journal of Business Venturing* 34(6), 1-24. doi:10.1016/j.jbusvent.2019.06.004

- Research featured in *Harvard Business Review*. <https://hbr.org/2019/10/entrepreneurs-who-sleep-more-are-better-at-spotting-good-ideas>
- Number 1 of 482 research outputs at *Journal of Business Venturing* in media attention, top 1% among all research outputs: <https://www.altmetric.com/details/64086228#score>

Williamson, A., Battisti, M., Leatherbee, M. & **Gish, J.** (2019) Rest, zest, and my innovative best: Sleep and mood as drivers of entrepreneurs' innovative behavior. *Entrepreneurship Theory & Practice* 43(3), 582-610. doi:10.1177/1042258718798630

Gish, J., & Wagner, D. (2016). The affective implications of sleep. In J. Barling, C. M. Barnes, E. Carleton, & D. T. Wagner (Eds.), *Sleep and Work* (pp. 101-123). New York, NY: Oxford University Press. doi:10.1093/acprof:oso/9780190217662.003.0006

WORKS IN PROGRESS

Guarana, C., Stevenson, R., **Gish, J.**, Ryu, J., & Crawley, R. [Bias in crowdfunding investment decisions] Under review at *Journal of Business Venturing*

Williamson, A., **Gish, J.**, & Stephan, U. [Entrepreneurial recovery paradox and response to COVID-19] Preparing for submission. Journal target: *Entrepreneurship Theory and Practice*

Gish, J., Lanahan, L., & Beck, J. [Social movements and niche entrepreneurship] Reframing theoretical lens. Journal target: *Organization Science*

Won Best Submission Award at the 2019 Sustainability, Ethics and Entrepreneurship Conference in Miami, FL.

Gish, J., Gupta, A., Barnes, C., & Nair, K. [Leader influence on organizational climate] Writing Stage. Journal target: *Administrative Science Quarterly*

Gish, J., Gupta, A., & Barnes, C. [M&A target organization public image influences on acquisition] Data collection stage. Journal target: *Administrative Science Quarterly*

Nielsen, J., **Gish, J.** [Entrepreneurial identity in career transitions] Data collection stage. Journal target: *Academy of Management Journal*

Bort, J., **Gish, J.**, & Wiklund, J. [B-corp employee reactions to mission drift] Writing Stage. Target journal: *Academy of Management Journal*

Paper accepted for presentation at the 2020 Babson College Entrepreneurship Research Conference in Knoxville, TN. Conference cancelled due to COVID-19.

Briscoe, F., Gupta, A., & **Gish, J.** [Culture development within firms] Data analysis stage. Journal target: *Proceedings of the National Academy of Sciences*

Parmigiani, A., **Gish, J.**, & Terborg, J. [Group experience and performance] Paper written: Status: *Idle*

Gish, J., Read, S., & Barnes, C. [Managing entrepreneurial uncertainty] Paper written. Status: *Idle*

PRESENTATIONS

Gish, J.* (2020, August). Fifty Shades of Entrepreneurial Action: Engaging Contextual, Processual and Non-Deliberative Facets. Invited PDW panelist with Cardon, M., Klein, P., Plummer, L., Renko, M., Townsend, D., Williams, D., & Wood, M. at the *Academy of Management Annual Conference, Vancouver, BC, CA*. PDW organized by Goswami, K., Long, A., & Lewis, T. Conference cancelled due to COVID-19.

Gunia, B., **Gish, J.***, & Mensmann, M. (2020, August). Chronobiology and sleep at work, Kühnel, J. & Volk, S. (Co-chairs). Accepted for presenter symposium at the *Academy of Management Annual Conference, Vancouver, BC, CA*. Conference cancelled due to COVID-19.

Bort, J., **Gish, J.***, & Wiklund, J. (2020, June). B-corp employee reactions to mission drift. Accepted for presentation at the *Babson College Entrepreneurship Research Conference, Knoxville, TN*. Conference cancelled due to COVID-19.

Gish, J.* (2020, April). Sleep and entrepreneur well-being. Invited for presentation at *Health, Well-being, and Entrepreneurship Conference, Chicago, IL*. Conference cancelled due to COVID-19.

Gish, J.*, Lanahan, L., & Beck, J. (2019, August). Economic inequality and niche entrepreneurship: Evidence from the brewery industry. Presented at the *Academy of Management Annual Conference, Boston, MA*.

Gish, J.*, Lanahan, L., & Beck, J. (2019, March). Economic inequality and niche entrepreneurship: Evidence from the brewery industry. Presented and **won Best Submission Award** at the *Sustainability, Ethics, and Entrepreneurship (SEE) Annual Academic Research Conference, Miami, FL*.

Gish, J.*, Marshall, D., & Seibert, S. (2018, August). Harnessing the entrepreneurial spirit: The moderating role of innovative climate on the relation of entrepreneurial intent to turnover. Seibert, S. & **Gish, J.** (Co-chairs). Presented at the *Academy of Management Annual Conference, Chicago, IL*.

Gunia, B., & **Gish, J.*** (2018, August). The weary founder: Sleep problems and entrepreneurial motives. Presented at the *Academy of Management Annual Conference, Chicago, IL*.

Marshall, D.*, Dibrell, C., **Gish, J.**, Davis, W., & Johnson, P. (2018, June). The upside of being down: Negative affect, temporal focus, and bricolage for entrepreneurs. Presented at the *Babson College Entrepreneurship Research Conference, Waterford, Ireland.*

Gish, J., Gupta, A.*, & Barnes, C. (2018, March). Management influence on organizational culture: Evidence from TMT campaign contributions and online employee reviews. Presented at the *University of Washington Foster Department of Management & Organizations, Seattle, WA.*

Gunia, B.*, & **Gish, J.** (2017, November). The weary founder: Sleep problems and entrepreneurial motives. Presented at the *Johns Hopkins University Institute for Applied Economics, Global Health, and the Study of Business Enterprise, Baltimore, MD.*

Gish, J.*, Wagner, D., Barnes, C., & Grégoire, D. (2017, August). *Sleepwalking into bad opportunities: Sleep and entrepreneur opportunity evaluation*, Randolph, A. (Chair). Presented at the *Academy of Management Annual Conference, Atlanta, GA.*

Parmigiani, A.*, **Gish, J.**, & Terborg, J. (2017, March) Experience on the line: The impact of organizational and shared experience of interdependent and independent workgroups on performance. Presented at the *Strategic Management Society Special Conference on Human Capital, Milan, Italy.*

Gish, J.* (2016, August). *Failing to plan but not planning to fail: A theory of business planning and entrepreneurial optimism bias*, Mueller, B. (Chair), Presented at the *Academy of Management Annual Conference, Anaheim, CA.*

Gish, J.*, Wagner, D., Grégoire, D., & Barnes, C. (2016, June). *Money never sleeps but entrepreneurs should: Entrepreneur opportunity recognition and sleep*, Berkman, E. (Chair), presented at the *University of Oregon, Department of Psychology, Eugene, OR.*

Gish, J.* (2016, March). *Failing to plan but not planning to fail: A theory of business planning and entrepreneurial optimism bias*, Persons, B. (Chair). Presented at the *Western Academy of Management Annual Conference, Portland, OR.*

Gish, J.* (2016, February). *Failing to plan but not planning to fail: A theory of business planning and entrepreneurial optimism bias*, Dassonville, P. (Chair). Presented at the *University of Oregon Graduate Research Forum, Eugene, OR.*

Wagner, D.*, & **Gish, J.** (2015, September). *Losing sleep leads to bias in faculty hiring*. Part of the symposium: *Love, Stress, and Work: The social context and consequences of sleep*, Sbarra, D. A. (Chair). Presented at the *51st Annual Meeting of the Society for Experimental Social Psychology, Denver, CO.*

*denotes the presenter(s)

TEACHING

University of Central Florida

ENT 5206 New Venture Implementation

MAN 6245 Organizational Behavior

ENT 4014 New Venture Implementation

University of Oregon

MKTG 445 Entrepreneurial Marketing

MGMT 335 Launching New Ventures

BA 316 Principles of Management

POPULAR MEDIA

Altmetric – <https://www.altmetric.com/details/64086228#score> January 17, 2020. Sleep and entrepreneurs' abilities to imagine and form initial beliefs about new venture ideas rated as the top research output (1 of 482) at *Journal of Business Venturing* in media attention, top 1% among all research outputs.

University of Central Florida – <https://www.ucf.edu/news/ucfs-10-most-popular-research-stories-of-2019/> December 4, 2019. Most popular research story of 2019 at UCF, with a total reach of 156 million.

Harvard Business Review – <https://hbr.org/2019/10/entrepreneurs-who-sleep-more-are-better-at-spotting-good-ideas> October 2, 2019.

Orlando Business Journal – <https://www.bizjournals.com/bizwomen/news/latest-news/2019/08/leep-helps-entrepreneurs-gain-an-edge.html> August 15, 2019.

Orlando Business Journal – <https://www.bizjournals.com/orlando/news/2019/08/12/ucf-researcher-entrepreneurs-boardroom-success.html> August 12, 2019.

Psych Central – <https://psychcentral.com/news/2019/08/06/restful-sleep-may-be-vital-for-entrepreneurs/149241.html> August 6, 2019.

Thrive Global – <https://thriveglobal.com/stories/giving-the-entrepreneurial-spirit-the-rest-it-needs/> August 6, 2019.

Science Daily – <https://www.sciencedaily.com/releases/2019/08/190805112208.htm> August 5, 2019.

Willamette Angels Conference – CEO Power Talks.

<https://www.youtube.com/watch?v=NLMOIImoVA0g> May 17, 2018.

Fall back to good sleep. <https://business.uoregon.edu/news/fall-back-to-good-sleep> November 8, 2016.

WORKSHOPS AND CONSORTIA

[AICHe](#) (2019) Chemical Angels Network ENT and angel investing. Orlando, FL.

Academy of Management (2019) ENT Early Career Development Consortium. Boston, MA.
 West Coast Research Symposium (2018) Doctoral Student Consortium. Seattle, WA.
 Academy of Management (2018) OB Doctoral Student Consortium. Chicago, IL.
 Smith Entrepreneurship Research Conf. (2018) Invited by U. of Maryland. College Park, MD.
 Academy of Management (2017) RM Doctoral Student Consortium. Atlanta, GA.
 Society for I-O Psychology (2017) OB Doctoral Student Consortium. Orlando, FL
 Academy of Management (2016) ENT Doctoral Student Consortium. Anaheim, CA.
 Western Academy of Management (2016) Doctoral Student Consortium. Portland, OR.
 West Coast Research Symposium (2015) Doctoral Student Consortium. Seattle, WA.
 Academy of Management (2015) New Doctoral Student Consortium. Vancouver, BC.

HONORS AND AWARDS

Best Reviewer Award – Academy of Management Annual Meeting	2019
Best Submission Award – Sustainability, Ethics, and Entrepreneurship Conference	2019
Research Award – Robin & Roger Best PhD Research Award \$2,500	2019
Research Award – Robin & Roger Best PhD Research Award \$3,750	2018
Dissertation Award – University of Oregon Dissertation Research Fellowship	2018–19
One of only eleven merit-based university-wide awards given for dissertations with potential for high impact in student’s field and beyond. Approx. \$71,000 in total support	
Research Award – Robin & Roger Best PhD Research Award \$1,000	2017
Teaching Award – Management Department Commendation	2017
Research Award – Kageyama Endowment Fund \$2,500, with David Wagner	2016
Research Award – Robin & Roger Best PhD Research Award \$1,900	2016
Teaching Award – Management Department Commendation	2015
Research Award – Kageyama Endowment Fund \$1,750, with David Wagner	2015
Lundquist College of Business Ph.D. Fellowship	2014–18

REVIEWER SERVICE

Academy of Management Journal	2019–present
Journal of Business Venturing	2018–present
Entrepreneurship Theory & Practice	2019–present
Personnel Psychology	2017–present
Journal of Occupational and Health Psychology	2019–present
International Journal of Entrepreneurial Behavior and Research	2017
Academy of Management Annual Meeting	2015–present
Western Academy of Management Annual Meeting	2016

ACADEMIC SERVICE

U. of Central Florida PhD Student Selection Committee	2019–present
U. of Central Florida Management Doctoral Dissertation Committee Member Réka Lassu, Ph.D. Candidate	2019–present
U. of Central Florida Undergraduate Program Review Committee	2019–present
Willamette Valley Capital (angel investing fund), Research Director	2017–2019
Lundquist College of Business Ph.D. Program Committee, Student Representative	2015–2018
University of Oregon Tuition and Fee Advisory Board	2016–2017
Academy of Mgmt. Entrepreneurship Division Columnist, Guest Contributor	2016–2017
University of Oregon Graduate School Advisory Board	2014–2016
University of Oregon Graduate Research Forum, Session Moderator	February 2015
AACSB Accreditation Committee, Management PhD Student Representative	January 2016

PROFESSIONAL AFFILIATIONS

Academy of Management (ENT, OB, CAR, and RM divisions)	2015–present
Society for Industrial and Organizational Psychology	2017–present
Western Academy of Management	2015–2019

WORK EXPERIENCE

Assistant Professor of ENT, <i>University of Central Florida</i> , Orlando, FL	2019–present
Dissertation Research Fellow, <i>University of Oregon</i> , Eugene, OR	2018–2019
Research Assistant, <i>University of Oregon</i> , Eugene, OR	2014–2018
President & GM, <i>Falling Up, Inc.</i> , Spokane and Seattle, WA	2006–2013
High School Teacher, <i>Stockton Unified School District</i> , Stockton, CA	2001–2004
