



Questions to ask the Interviewer at the end of the interview.

- What do you think are the most important qualities for someone to excel in this role?
- What is the typical career path for someone in this role?
- What are the next steps in the interview process? Or Can you tell me what steps need to be completed before your company can generate an offer?
- What are the challenges of this position?
- What have past employees done to succeed in this position?
- If you were to hire me, what might I expect in a typical day?
- What type of employee tends to succeed here? What qualities are the most important for doing well and advancing at the firm?
- How do you evaluate success here?
- Where do you see the company in three years and how would the person in this role contribute to this vision?
- What are the first priorities for this position
- What are the challenges of this position?
- What are the responsibilities and accountabilities of this position?
- How well is the position defined?
- Can its duties be expanded?
- Please describe an average day on this job.
- What is the history of the position?
- Why is it vacant?
- What aspects of this job would you like to see performed better?
- What are the key challenges or problems of this position?
- Where can I go from here, assuming that I meet/exceed the job responsibilities?
- How would you describe the ideal candidate?
- What are the employer's short- and long-range objectives?
- What are some outside influences that affect company growth?
- Where does the company excel? What are its limitations?
- When and how will I be evaluated?
- What are the performance standards?
- With whom would I be working?
- Who would be my supervisor?
- Who would I supervise?
- What is the department's environment like?
- When will you make the hiring decision?
- May I call you for the decision?