

# MANAGEMENT DEVELOPMENT PROGRAM

## Interactive One-day Workshop



Developing and leading successful teams is both an art and a science. UCF's Management Development Program equips you with the strategies, skills, and hands-on techniques to lead your team effectively to achieve desired goals.

UCF's Management Development Program developed by Dr. Christopher Leo is designed for managers and aspiring managers who are looking to brush up on their skills. In this program, you will explore current management perspectives and walk away with the tools and techniques that you need to succeed as a manager. Best practices and resources will be reviewed to help you learn how to develop and lead high-performing teams, engage and motivate your team members, and create a collaborative and effective working environment. The workshop will reveal how managers effectively communicate with their subordinates, and how they drive organizational culture to impact achievement of goals.

### KEY BENEFITS

- Acquire best practices to motivate and effectively lead your team
- Understand the impact of organizational culture
- Explore how to unlock higher performance and enhance organizational success
- Assess your communication skills and learn how to communicate most effectively with your team
- Learn how to apply Emotional Intelligence to your role and your workplace
- Earn 6.25 HRCI credits

### WHO SHOULD ATTEND

Anyone in a management or leadership role in any industry will benefit from this program. It is especially suitable for:

- Professionals who either anticipate transitioning into a management role or have recently transitioned into one
- Managers who have not had formal training recently and are looking to brush up on their leadership skills

### PROGRAM DATE

Wednesday, November 14, 2018

8:00 am - 5:00 pm

### LOCATION

UCF Executive Development Center

36 West Pine Street

Orlando, FL 32801

### INSTRUCTOR

Christopher Leo, D.B.A.

### TOPIC

Management

### RELATED WORKSHOPS

Effective Leadership

Change Management

### REGISTRATION FEE

\$450 (see back for details)

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## WORKSHOP CONTENT

Wednesday, November 14, 2018

- Registration & Light Breakfast
- Welcome & Introductions
- Overview of Management
- How Does a Manager Drive Organizational Culture
- Break & Refreshments
- How to Motivate Your Team to Achieve Desired Results
- Networking Luncheon
- Effective Communication Secrets for Managers
- Break & Refreshments
- How to Be an Emotionally Intelligent Manager
- Summary and Q & A

## FOR MORE INFORMATION

 [BUSINESS.UCF.EDU/  
EXECUTIVE-EDUCATION](http://business.ucf.edu/executive-education)  
 [EXECUTIVEEDUCATION@UCF.EDU](mailto:EXECUTIVEEDUCATION@UCF.EDU)  
 407.235.3915

UNIVERSITY OF CENTRAL FLORIDA  
EXECUTIVE DEVELOPMENT CENTER  
36 WEST PINE STREET  
ORLANDO, FLORIDA 32801-2612

## ABOUT THE INSTRUCTOR

Dr. Christopher Leo serves as a Lecturer in UCF's College of Business Administration. He has taught several courses under the umbrella of "management" that include but are not limited to; strategic management, human resource management, social entrepreneurship, and more recently a business technology course housed under UCF's newest major, Integrated Business. He completed his doctorate in business administration from the University of Florida and received his Master's in Management degree at UCF.



Outside of teaching in UCF's College of Business, Dr. Leo performs consulting work for small & midsize firms and has extensive experience as a corporate trainer. He has served as a strategy consultant for Hard Rock Hotel Café, RedCoach, and FreshLine Illustrations and has run multiple corporate training sessions for DRS Technologies, Orange County Clerk of the Courts, the City of Orlando Majors Executive Team, and OCCC Parks and Recreation. He started his career in hospitality, working in his family's Italian restaurant and helped run the business until they sold it 2011.

## PROGRAM REGISTRATION FEES

- \$450 per participant
- Registration fee includes one day of highly interactive sessions, light breakfast, networking lunch, refreshment breaks, adjacent parking downtown, and all course materials
- Discounts available to multiple attendees from the same organization, non-profits, past EDC workshop attendees and UCF Alumni—contact us for details!

## REGISTRATION OPTIONS

Register Online  
<http://business.ucf.edu/executive-education>  
Call (407) 235-3915  
Email [executiveeducation@bus.ucf.edu](mailto:executiveeducation@bus.ucf.edu)

Mail online registration form & check payable to:  
UCF Executive Development Center  
36 West Pine Street, Orlando, Florida 32801

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*"Professor Leo is very engaging and goes above and beyond to keep students interested and motivated. He uses tons of real-world examples and scenarios to illustrate concepts and relate theories to business challenges."*