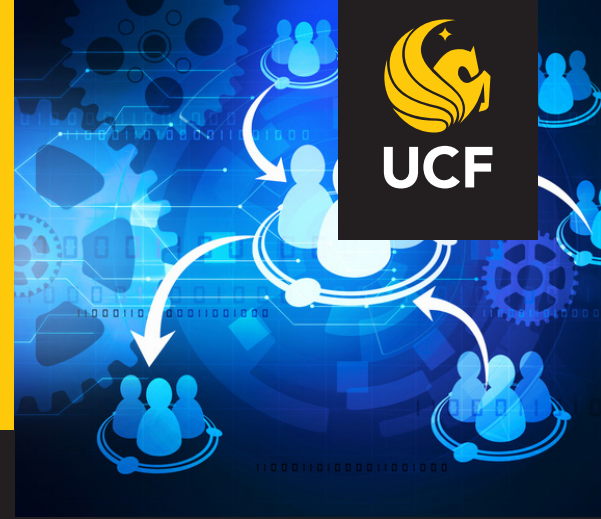


Key Topics and Capabilities in PROCUREMENT and SUPPLY MANAGEMENT

Interactive One-day Workshop



Program Overview

Key Topics and Capabilities in Procurement and Supply Management provides today's business leaders with frameworks and strategies for improving business results.

For many companies, the majority of their expenses and administrative oversight are applied to the Procurement function. This advanced workshop led by Chris Sawchuk of The Hackett Group, Inc. allows professionals already familiar with the function to learn how to improve execution, operational effectiveness and collaborative relationships with suppliers.

This program will focus on:

- Current Issues in Procurement – gain insight into the current initiatives and key projects being tackled by Chief Procurement Officers in 2017.
- Supplier Relationship Management – learn various ways to engage and collaborate with your supplier based on their strategic importance to your product line.
- Supplier Risk Management – learn methods for assessing the risks and implementing mitigation strategies for your supply base.
- Category Management – learn how purchasing by function can increase your organization's bottom line, and implementation strategies for achieving this.
- Purchase to Pay – learn how information technology resources can assist you along for the life cycle of your procurement.

Key Benefits

- Establish key areas of focus for your Procurement function
- Learn specific actions that drive business results
- Gain insight into specific tools to measure progress and performance
- Receive examples of real-world applications and implementation
- Learn key Procurement initiatives being implemented in Fortune 500 companies with world-class performance

December 5, 2017
8:00 am - 4:30 pm

UCF Executive Development Center
36 West Pine Street, Orlando, FL 32801

\$450 (see back page for details)

Who Should Attend

- Chief Procurement Officers and other Procurement Leaders
- Supply Chain and Operations Managers
- Manufacturing, Logistics and Engineering Managers
- Finance managers responsible for the procurement function
- Presidents and Vice Presidents, CEOs, CFOs, and COOs

Client Testimonial:

“Chris combines world class procurement knowledge with practical advice on how to put that knowledge into practice for improved performance and results. His presentations are informative and engaging.”



Program Agenda

Tuesday, December 5, 2017

7:30 - 8:15 a.m.	Registration and light breakfast
8:15 - 9:45 a.m.	Current Issues and Trends in Procurement
9:45 - 10:00 a.m.	Coffee Break
10:00 - 11:00 p.m.	Category Management
11:00 - 12:00 p.m.	Supplier Relationship Management
12:00 - 1:00 p.m.	Networking Luncheon
1:00 - 2:00 p.m.	Supplier Risk Management
2:00 - 2:30 p.m.	Group Discussion - "Procurement's Digital Transformation"
2:30 - 2:45 p.m.	Coffee Break
2:45 - 4:00 p.m.	Purchase to Pay
4:00 - 4:30 p.m.	Summary and Q & A

About the Instructor



Chris Sawchuk is a Principal and Global Procurement Advisory Practice Leader at The Hackett Group. He has over 20 years of experience in supply management, working directly with hundreds of Fortune 500 and mid-sized companies around the globe and in a variety of industries to improve all aspects of supply management. He is a frequent and invited presenter at industry events globally; an author of numerous research notes; and has been recognized by various industry publications. Mr. Sawchuk's background includes engineering and operations roles with both United Technologies and IBM. The Hackett Group (NASDAQ: HCKT) is an intellectual property-based strategic consultancy leading over 13,000 enterprise benchmarking studies with major corporations and government agencies. Services include business transformation, enterprise performance management, working capital management and global business services. The Hackett Group also provides dedicated expertise in business strategy, operations, finance, human capital management, strategic sourcing, procurement and information technology, including its award-winning Oracle EPM and SAP practices which enable their clients and partners to achieve world-class performance.

Program Fees

- \$450 per person if registered by November 5, 2017 (\$450 per person thereafter)
- Registration fee includes one day of highly interactive sessions, continental breakfast, lunch, refreshment breaks, adjacent parking downtown, and all course materials
- Discounts available to multiple attendees from the same organization, non-profits, past EDC workshop attendees and UCF Alumni—contact us for details!

Registration Options

Register Online

<http://business.ucf.edu/executive-education>

Call (407) 235-3903

Email executiveeducation@bus.ucf.edu

Mail online registration form & check payable to:
UCF Executive Development Center
36 West Pine Street, Orlando, Florida 32801

