

2014-2015 Outline for Real Estate Major (B.S.B.A.)

Common Program Prerequisites (18-21 credits)

(Must have a "C" or better in each prerequisite course)		Credits	Grade
ACG 2021	Financial Accounting	3	_____
PR: MAC 1105			
ACG 2071	Managerial Accounting	3	_____
PR: ACG 2021 & MAC1105			
ECO 2013	Macroeconomics	3	_____
ECO 2023	Microeconomics	3	_____
ECO 3401	Quantitative Business Tools I	3	_____
PR: MAC 1105 & ECO 2023			
CGS 2100C	Computer Fund. For Business	3	_____

ECO 3401 can be substituted with a "C" or better in MAC 2233 & STA 2023

Business Core (29 credits)

(**Course Must have a "C" or better)		Credits	Grade
**FIN 3403C	Business Finance	3	_____
PR: Applicable Business Major/Minor/Certificate, Junior Standing			
MAN 3025	Management of Organizations	3	_____
PR: Applicable Business Major/Minor/Certificate, Junior Standing			
MAR 3023	Marketing	3	_____
PR: Applicable Business Major/Minor/Certificate, Junior Standing			
GEB 3375	Introduction to International Business	3	_____
PR: ACG 2021, ACG 2071, ECO 2013, ECO 2023, Junior Standing			
ECO 3411	Quantitative Business Tools II	3	_____
PR: Applicable Business Major/Minor/Certificate, Junior Standing			
GEB 3031	Cornerstone Lecture (1st or 2nd term Admitted)	3	_____
PR: Admitted to the College of Business; CR: GEB3031L			
GEB 3031L	Cornerstone Lab (1st or 2nd term Admitted)	1	_____
PR: Admitted to the College of Business; CR: GEB3031			
BUL 3130	Legal & Ethical Environments of Business	3	_____
PR: Admitted to the College of Business			
MAR 3203	Supply Chain Management	3	_____
PR: Admitted to the College of Business			
Graduating Semester:			
MAN 4720	Strategic Management/Capstone	4	_____
PR: MAN 3025, MAR 3023, FIN 3403 and GEB 3031 & 3031L			

Real Estate Major (24 credits)

(Must have a "C" or better in each major course)		Credit	Grade
Required Courses (9 credits)			
FIN 2100	Personal Finance & Investments	3	_____
REE 3043	Fundamentals of Real Estate	3	_____
REE 3433	Real Estate Law	3	_____
Restricted Electives (15 Credits)			
REE 3614	Enviornmental Issues for Real Estate	3	_____
(PR: REE 3043 & 3433)			
REE 4103	Real Estate Appraisal	3	_____
(PR: FIN 3403)			
REE 4203	Commercial Real Estate Finance	3	_____
(PR: FIN 3403)			
REE 4204	Residential Real Estate Finance	3	_____
(PR: FIN 3403)			
REE 4303	Real Estate Investment Analysis	3	_____
(PR: FIN 3403)			
REE 4732	Real Estate Development	3	_____
(PR: FIN 3403)			
REE 4933	Advanced Topics in Real Estate	3	_____
(PR: REE 3043 & 3433)			
REE 4941	Real Estate Internship	3	_____
(PR: Consent of Department)			
MAR 3391	Professional Selling	3	_____
(PR: MAR 3023)			
FIN 3414	Intermediate Corporate Finance	3	_____
(PR: FIN 3403)			
FIN 3504	Investment Analysis	3	_____
(PR: FIN 3403)			

REE 3043 & REE 3433 will qualify a student to sit for the State of Florida real estate sales license exam.

REE 4103 will partially qualify a student to sit for the general appraisal license exam.
REE 4204 will qualify a student to sit for the State of Florida mortgage broker license exam.

See Experiential Learning for business internships BA1

Career Professionalism (4 credits)

(One module to be taken a semester)		Credit	Grade
GEB 3003	Career Research & Planning	1	_____
PR: Junior Standing			
GEB 3005	Career Search Strategy	1	_____
PR: GEB 3003			
GEB 4223	Business Interviewing Techniques	1	_____
PR: GEB 3005			
GEB 4004	Executing Your Career Plan	1	_____
PR: GEB 4223			