

2012-2013 Outline for Real Estate Major (B.S.B.A.)

Common Program Prerequisites (18-21 credits)

| (Must have a "C" or better in each prerequisite course) | | Credits | Grade |
|---|-------------------------------|---------|-------|
| ACG 2021 | Financial Accounting | 3 | _____ |
| ACG 2071 | Managerial Accounting | 3 | _____ |
| ECO 2013 | Macroeconomics | 3 | _____ |
| ECO 2023 | Microeconomics | 3 | _____ |
| ECO 3401 | Quantitative Business Tools I | 3 | _____ |
| CGS 2100 | Computer Fund. For Business | 3 | _____ |

ECO 3401 can be substituted with a "C" or better in MAC 2233 & STA 2023

Business Core (36 credits)

| (**Course Must have a "C" or better) | | Credits | Grade |
|--------------------------------------|--|---------|-------|
| **FIN 3403 | Business Finance | 4 | _____ |
| MAN 3025 | Management of Organizations | 4 | _____ |
| MAR 3023 | Marketing | 4 | _____ |
| GEB 3375 | Introduction to International Business | 4 | _____ |
| ECO 3411 | Quantitative Business Tools II | 4 | _____ |
| GEB 3031 | Cornerstone Lecture | 3 | _____ |
| GEB 3031L | Cornerstone Lab (1st or 2nd term Admitted) | 1 | _____ |
| BUL 3130 | Legal & Ethical Environments of Business | 4 | _____ |
| MAR 3203 | Supply Chain Management | 4 | _____ |

Graduating Semester:

| | | | |
|----------|-------------------------------|---|-------|
| MAN 4720 | Strategic Management/Capstone | 4 | _____ |
|----------|-------------------------------|---|-------|

Credit hour changes for business courses may result in a deficiency in your business core. If you will have less than 36 credit hours in the core, options will be provided to fulfill this deficiency.

Real Estate Major (24 credits)

| (Must have a "C" or better in each major course) | | Credit | Grade |
|--|--------------------------------|--------|-------|
| <u>Required Courses (9 credits)</u> | | | |
| FIN 2100 | Personal Finance & Investments | 3 | _____ |
| REE 3043 | Fundamentals of Real Estate | 3 | _____ |
| REE 3433 | Real Estate Law | 3 | _____ |

Restricted Electives (15 Credits)

| | | | |
|----------|--------------------------------------|---|-------|
| REE 3614 | Enviornmental Issues for Real Estate | 3 | _____ |
| REE 4103 | Real Estate Appraisal | 3 | _____ |
| REE 4203 | Commercial Real Estate Finance | 3 | _____ |
| REE 4204 | Residential Real Estate Finance | 3 | _____ |
| REE 4303 | Real Estate Investment Analysis | 3 | _____ |
| REE 4732 | Real Estate Development | 3 | _____ |
| REE 4933 | Advanced Topics in Real Estate | 3 | _____ |
| REE 4941 | Real Estate Internship | 3 | _____ |
| MAR 3391 | Professional Selling | 3 | _____ |
| FIN 3414 | Intermediate Corporate Finance | 3 | _____ |
| FIN 3504 | Investment Analysis | 3 | _____ |

Completing REE 3043 and REE 3433 will qualify a student to sit for the State of Florida real estate sales license examination. Completing REE 4103 will partially qualify a student to sit for the State of Florida certified general appraiser license examination. Completing REE 4204 will qualify a student to sit for the State of Florida mortgage broker license examination.

Regardless of your catalog year, all students must follow individual course prerequisites as listed in the most current UCF catalog.