**Griffith University –Gold Coast Campus**

**Course Equivalencies**

This documents provides a list of courses that have already been evaluated and determined as appropriate course substitutions for business students. New courses will be added as they are evaluated and approved. All questions should be directed to the Director of International Programs.

Fall Classes (July-November – Semester 2)

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| **Griffith University Modules** | **Program Units** | **UCF Course** | **UCF**  **Credits** |
| **FINANCE** |  |  |  |
| Corporate Finance | 10 | FIN 3404 – Business Finance | 4 |
| Investment Analysis and Management | 10 | FIN 3504 – Investment Analysis | 3 |
| Derivatives Securities | 10 | FIN 4533 – Financial Derivatives | 3 |
| Portfolio Management | 10 | FIN 4514 – Portfolio Analysis & Management | 3 |
| Real Estate Finance | 10 | REE 4204 – Residential Real Estate Finance | 3 |
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| **ECONOMICS** |  |  |  |
| Applied Econometrics | 10 | ECO 4412 - Econometrics | 3 |
| Intermediate Macroeconomics | 10 | ECO 3203 – Intermediate Macroeconomics | 3 |
| Intermediate Microeconomics | 10 | ECO 3101 – Intermediate Microeconomics | 3 |
| Public Sector Economics | 10 | ECO 4504 – Public Economics | 3 |
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| **MANAGEMENT** |  |  |  |
| Management Concepts | 10 | MAN 3025 – Management of Organizations | 4 |
| Organisational Behviour | 10 | MAN 4240 – Organizational Theory & Behavior | 3 |
| Human Resource Management | 10 | MAN 3301 – Human Resource Management | 3 |
| HR Training and Development | 10 | MAN 4350 – Training & Development | 3 |
| Negotiation | 10 | MAN 4441 – Conflict Resolution and Negotiation | 3 |
| Recruitment and Selection | 10 | MAN 4320 - Recruitment and Selection | 3 |
| Corporate Social Responsibility | 10 | MAN 4701 – Business Ethics & Society | 3 |
| Inter-Cultural Management | 10 | MAN 4600 – International Management | 3 |
| Employee Relations | 10 | MAN 4101 – Human Relations in Management | 3 |
|  |  |  |  |
| **MARKETING** |  |  |  |
| Entrepreneurial Marketing | 10 | MAR 3765 – Entrepreneurial Marketing | 3 |
| Services Marketing | 10 | MAR 4841 – Services Marketing | 3 |
| International Marketing | 10 | MAR 4156 – International Marketing | 3 |
| Sports Marketing | 10 | MAR 4711 – Sports Marketing | 3 |
| Introduction to Marketing | 10 | MAR 3023 - Marketing | 4 |
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Spring Classes (February-June – Semester 1)

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| **Griffith University Modules** | **Program Units** | **UCF Course** | **UCF**  **Credits** |
| **FINANCE** |  |  |  |
| Corporate Finance | 10 | FIN 3403c – Business Finance | 4 |
| Investment Analysis and Management | 10 | FIN 3504 – Investment Analysis | 3 |
| International Finance | 10 | FIN 4604 – International Finance | 3 |
| Financial Institutions Management | 10 | FIN 4313 – Management of Financial Institutions | 3 |
| Money, Banking and Finance | 10 | FIN 3303 – Financial Markets | 3 |
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| **ECONOMICS** |  |  |  |
| Monetary Economics | 10 | ECO 3223 – Money and Banking | 3 |
| International Economics | 10 | ECO 3713 – International Macroeconomics | 3 |
| Environmental Economics and Policy | 10 | ECP 4303 - Environ & Nat Resource Economic | 3 |
|  |  |  |  |
| **MANAGEMENT** |  |  |  |
| Management Concepts | 10 | MAN 3025 – Management of Organizations | 4 |
| Organisational Behviour | 10 | MAN 4240 – Organizational Theory & Behavior | 3 |
| Human Resource Management | 10 | MAN 3301 – Human Resource Management | 3 |
| Employee Relations | 10 | MAN 4101 – Human Relations in Management | 3 |
| Quality Management | 10 | MAN 3520 – Quality & Productivity Management | 3 |
|  |  |  |  |
|  |  |  |  |
| **MARKETING** |  |  |  |
| Internet Marketing | 10 | MAR 3721 – Tech. Applications in Marketing | 3 |
| Retail Marketing | 10 | MAR 4231 – Retailing Management | 3 |
| Entertainment & Arts Marketing | 10 | MAR 4715 – Entertainment Marketing | 3 |
| Consumer Psychology | 10 | MAR 3503 – Consumer Behavior | 3 |
| \*Market Research | 10 | \*MAR 3613 – Marketing Analysis & Research | 3 |
| Intro to Supply Chain Management | 10 | MAR 3203 - Supply Chain Management | 4 |
| Introduction to Marketing | 10 | MAR 3023 - Marketing | 4 |
|  |  |  |  |
|  |  |  |  |
| **INTERNATIONAL BUSINESS** |  |  |  |
| Introduction to International Business | 10 | GEB 3375 - Intro to International Business | 4 |
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\*\*\*You are ***NOT*** guaranteed any individual course\*\*\*